

The background of the image features a large, stylized graphic of a downward-pointing triangle. The triangle is filled with a dark maroon color and has a white outline. A light gray shadow is cast to the left and bottom of the triangle, creating a 3D effect. The text is centered within the upper portion of the triangle.

BLOOMINGTON ECONOMIC

BEDC

DEVELOPMENT CORPORATION

- 2018 -

ANNUAL MEETING

About the BEDC

The mission of the BEDC (est 1985) is to be the catalyst for retention, development, and attraction of quality jobs in Monroe County.

BEDC Staff



- 3 Full-time Staff
- 1 SPEA Fellow (Graduate Student): Sarah Garcia
- 1 SPEA Professional Development Intern (Undergraduate Student): Anvita Shetty

BEDC Membership

53 Board Members

39 General Members

6 Special Members

Special thanks to the City of Bloomington, City of Bloomington Common Council, Monroe County Council, and Monroe County Commissioners who support BEDC

Welcome New Members

CPAs / ADVISORS



SCHMIDT
ASSOCIATES



Executive Committee

Reed Adams	Chair
Mark Figg	1 st Vice Chair
Sarah Rogers	2 nd Vice Chair
Cindy Kinnarney	Secretary
Dave Conner	Treasurer
Andy Williams	Past Chair
Geoff McKim	County Council Rep.
Jim Sims	City Council Rep.
Amanda Barge	County Commissioners' Rep.

Community Engagement

Boards and Commissions:

- Visit Bloomington Board
- Ellettsville Chamber of Commerce Board
- Greater Bloomington Chamber of Commerce Board, Legislative Affairs & I-69 Committees
- Ivy Tech Community College-Bloomington Board and Computing and Informatics Advisory Board
- Indiana Small Business Development Center Advisory Board
- Workforce Development Board
- Monroe County Historical Society Advisory Board
- IU Health Bloomington Hospital Board
- Bloomington Housing Authority
- Wage Growth Task Force
- SCI REMC Operation Roundup

Bloomington Technology Partnership

- BTP Job Board: Over 125 New Positions
- BTP Company Expansions
 - Cheddar
 - The Bee Corp
 - Envisage Technologies
 - Hanapin Marketing
 - Cornerstone Information Systems

Bloomington Life Sciences Partnership

- Singota Solutions – Added world class sterile filling technology
- AB BioTechnologies - new headquarters and doubling their staff
- Cook Group, Inc. – purchased former GE Site
- Cook Pharmica – sold to Catalent

B-Start

- Since 2015:
 - 18 startups
 - 7 still working
 - 5 new employees/ interns
 - 3 participated in other pitch competitions
- 10 Startups in the '17-18 cohort



Economic Development Projects

- Dimension Mill
 - Architect
 - Forming 501(c)3 Non-profit
- Regional Academic Health Center
- “Permit-Ready” for Sites and Buildings
- IU Alumni Prospect Profiles
- Bloomington Connect
- Bloomington Intern Meetups
- Bloomington Entrepreneurial Ecosystem Mapping
- Visits with Venture Capital Firms
 - Hyde Park
 - M25 Group
- Nominating Bloomington Companies for Awards
 - Governor’s Half Century Business Awards
- I-69 Regional Summit
- Visit with Indiana Economic Development Corporation
- Regional Partnerships
 - Regional Opportunity Initiatives
 - Battery Innovation Center
 - Economic Development Regional Partners

Retention and Expansion in 2017

- Project Protein – Life Science researchers looking for new facility to commercialize their product
- Project North – looking to lease a building or purchase land of about 20k square feet

Attraction Projects in 2017

- Responded to 12 out of 44 leads from IEDC
- Phoenix Closures acquired the former Otis building, and will be adding 73 jobs with an average hourly wage of \$27 per hour.

THANK YOU!

TO OUR 2018 ANNUAL MEETING SPONSORS

